



## Conax providing Millicom Tigo Star brand with robust pay-TV revenue assurance in LatAm

*Providing a highly reliable and scalable foundation for future growth, including easy expansion for additional business models such as multiscreen and multi-network content delivery*

**Amsterdam, IBC Expo, September 11<sup>th</sup>, 2014: Conax, part of the Kudelski Group (SIX:KUD.S) and a leader in total service protection for pay-for-media, content owners and entertainment services, today announced it is providing the international telecommunications and media company, Millicom, with content protection for its expanding cable and satellite Pay TV operations under the Tigo Star brand. Conax has entered a Supply Agreement with Millicom for its Tigo DTH LatAm operations. Millicom has deployed the Conax Contego Broadcast™ highly scalable and unified security back-end for future-oriented, total service protection and harmonized services for its operations in Costa Rica, El Salvador, Guatemala, Honduras and Bolivia which launched in recent months.**

Tigo has seen significant development of its Satellite and Cable operations in the past 12 months.

In LatAm, Millicom operations serve over 700 thousand pay-TV subscribers in Latin America and are growing rapidly. Conax' flexible, intuitive and scalable Conax Contego™ security back-end is providing operational simplicity for Tigo and can enable smooth integration of additional services.

-“We chose security partner Conax because its technology is robust, scalable and integrates seamlessly into our cable and satellite platforms,” said Luciano Marino, Millicom’s VP Cable, Home and Digital Media.

- “We are delighted to be working with Millicom to help their operators realize the delivery of affordable, available and accessible products and services, securely, while reducing the complexity of content protection, says Rohit Mehra, VP Americas, Conax. Conax is providing Millicom with a highly reliable and scalable foundation for future growth, including easy expansion to additional business models such as multiscreen and multi-network content delivery for solutions that help enable digital TV operators to think beyond silo-based conditional access approaches – and beyond managed networks for an enhanced consumer experience.

### **About Millicom**

Millicom is a leading international telecommunications and media company dedicated to emerging markets in Latin America and Africa. Millicom sets the pace in providing digital lifestyle services giving access to the world. Operating in fourteen countries, primarily using the *Tigo* brand, Millicom offers innovative and customer-centric products. Millicom employs more than 10,000 people and provides mobile, cable, broadband, TV content, online and financial services to over 50 million customers. Founded in 1990, Millicom is headquartered in Luxembourg and listed on NASDAQ OMX Stockholm under the symbol MIC. In 2013 Millicom generated revenue of \$5.16 billion and EBITDA of \$1.9 billion.  
[www.millicom.com](http://www.millicom.com)

### **About Kudelski Group and Conax**

The Kudelski Group is listed on the Swiss Stock Exchange (SIX:KUD:S). It is a world leader in digital security; its technologies are used in a wide range of services and applications requiring access control and rights management to secure the revenues of content owners and service providers for digital television. The Group also offers cyber security solutions and services focused on helping companies assess risks and vulnerabilities and protect their data and systems. The Kudelski Group is a technology leader in the area of access control and management of people or vehicles to sites and events. The Group is headquartered in Cheseaux-sur-Lausanne, Switzerland. For more information, please visit [www.kudelski.com](http://www.kudelski.com).

A part of the Kudelski Group, Conax is a leading global specialist around the total service protection for digital TV services over broadcast, broadband and connected devices. Conax provides telcos, cable, satellite, IP, mobile and terrestrial and broadband operations with the innovative, flagship Conax Contego™ family of flexible and cost-efficient solutions to deliver premium content securely and positioning to capture new market segments.

Headquartered in Oslo, Norway, ISO 9001 & 27001 certified Conax technology enables secure content revenues for 390 operators representing 140 million pay-TV consumers in 85 countries globally. For more information, please visit [www.conax.com](http://www.conax.com) and follow us on [Twitter](#) and [LinkedIn](#)

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